

Tokyo Stock Exchange, Standard Market
Stock code: 6405

Supplementary Information for the Financial Results for the First Three Months of the Fiscal Year Ending March 31, 2025

August 9, 2024



Suzumo Machinery Co., Ltd.

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Overview of Q1 FY03/25 Consolidated Financial Results

Q1 FY03/25 : Performance summary



Millions of yen

	Q1 FY03/24	Q1 FY03/25		1H FY03/25	
		Amount	YoY change	Plan	progress
Net sales	3,262	3,715	+ 13.9%	7,595	48.9%
Domestic	2,352	2,424	+ 3.1%	5,055	48.0%
Overseas	909	1,290	+ 41.9%	2,540	50.8%
Operating profit	175	428	+ 144.2%	690	62.0%
Ordinary profit	180	450	+ 149.2%	695	64.8%
Profit attributable to owners of parent	128	348	+ 170.4%	495	70.4%

(Note) Progress against the plan for 1H is provided, as we do not disclose plans on a quarterly basis.

Q1 FY03/25 : Year-on-year performance



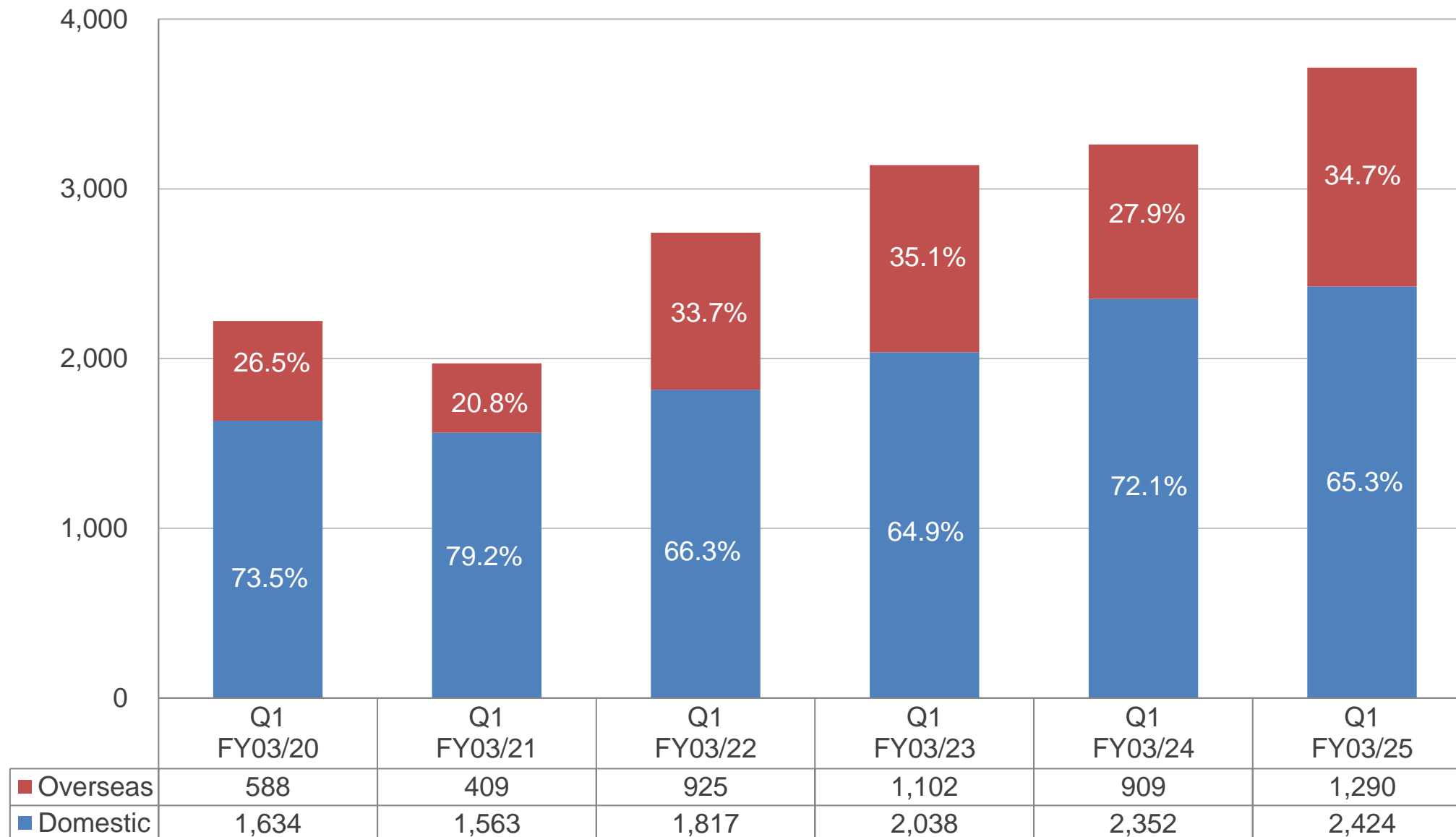
Millions of yen

	Q1 FY03/24	Q1 FY03/25		
		Amount	YoY change	YoY change (%)
Net sales	3,262	3,715	+453	+13.9%
Cost of sales	1,734	1,822	+87	+5.0%
Gross profit (Profit margin)	1,527 (46.8%)	1,893 (51.0%)	+366 (+ 4.1%)	+24.0%
SG&A expenses (SG&A ratio)	1,351 (41.4%)	1,465 (39.4%)	+113 (- 2.0%)	+8.4%
Operating profit (Profit margin)	175 (5.4%)	428 (11.5%)	+ 252 (+ 6.1%)	+ 144.2%
Ordinary profit (Profit margin)	180 (5.5%)	450 (12.1%)	+ 269 (+ 6.6%)	+ 149.2%
Profit attributable to owners of parent (Profit margin)	128 (3.9%)	348 (9.4%)	+ 219 (+ 5.4%)	+ 170.4%

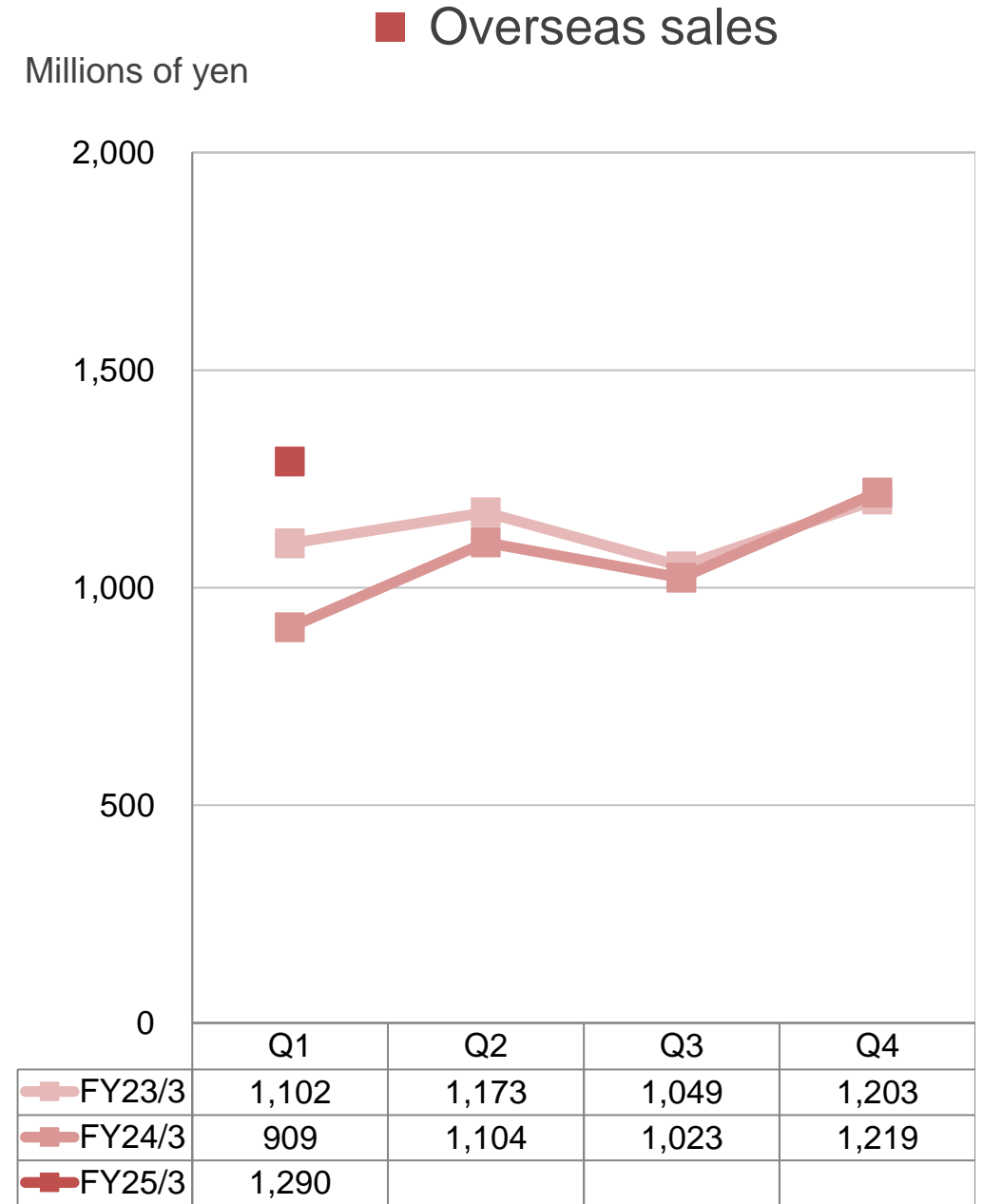
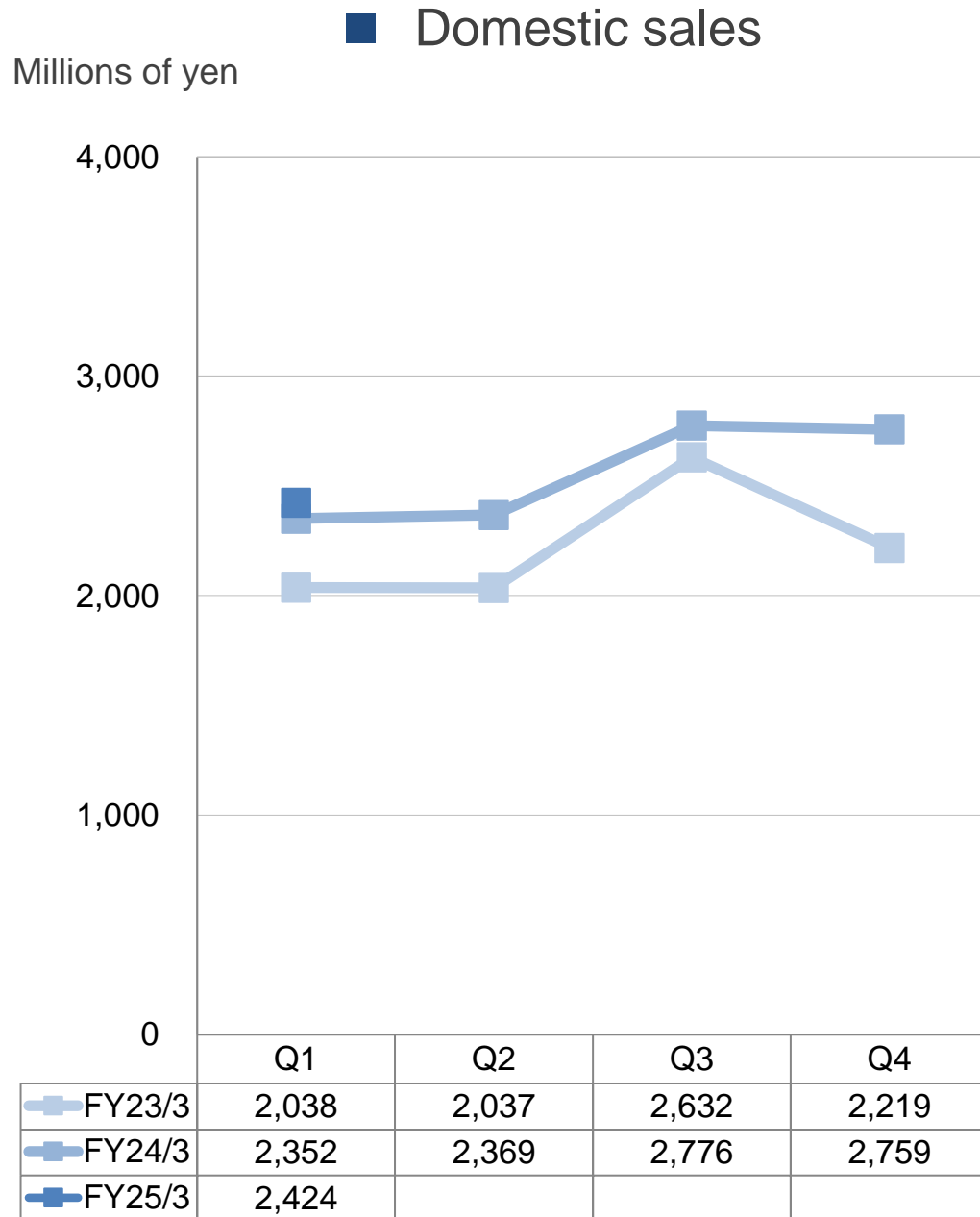
Q1 FY03/25 : Breakdown of domestic and overseas sales



Net sales
(Millions of yen)



Q1 FY03/25 : Domestic and overseas sales (quarterly results)

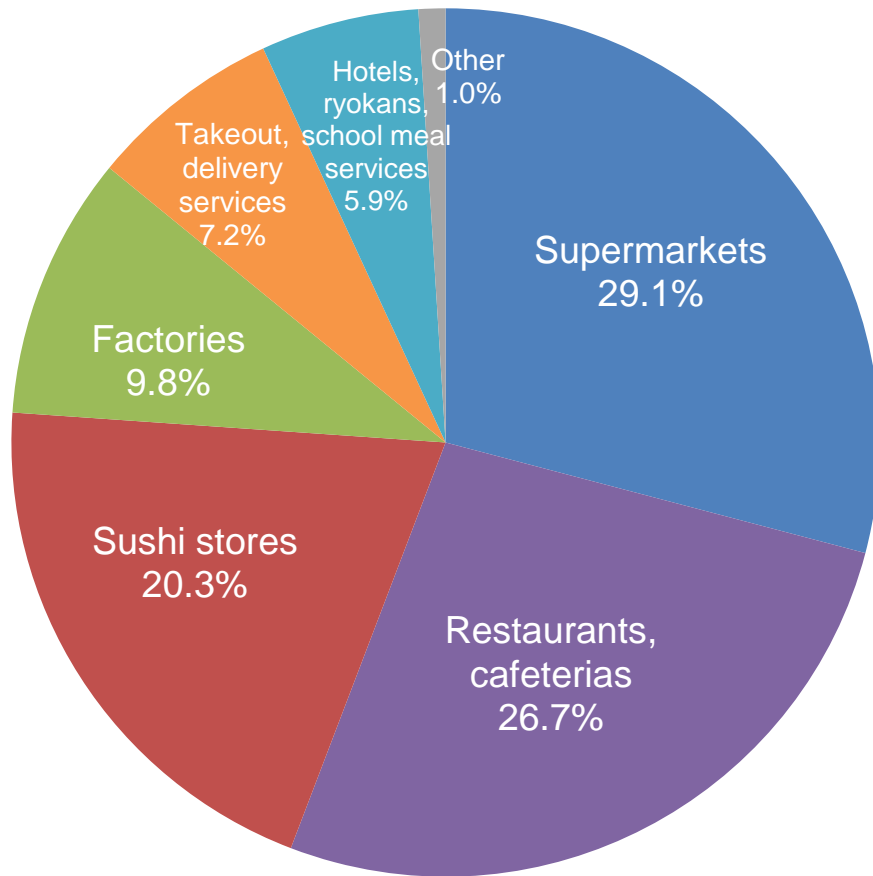


Q1 FY03/25 : Domestic business

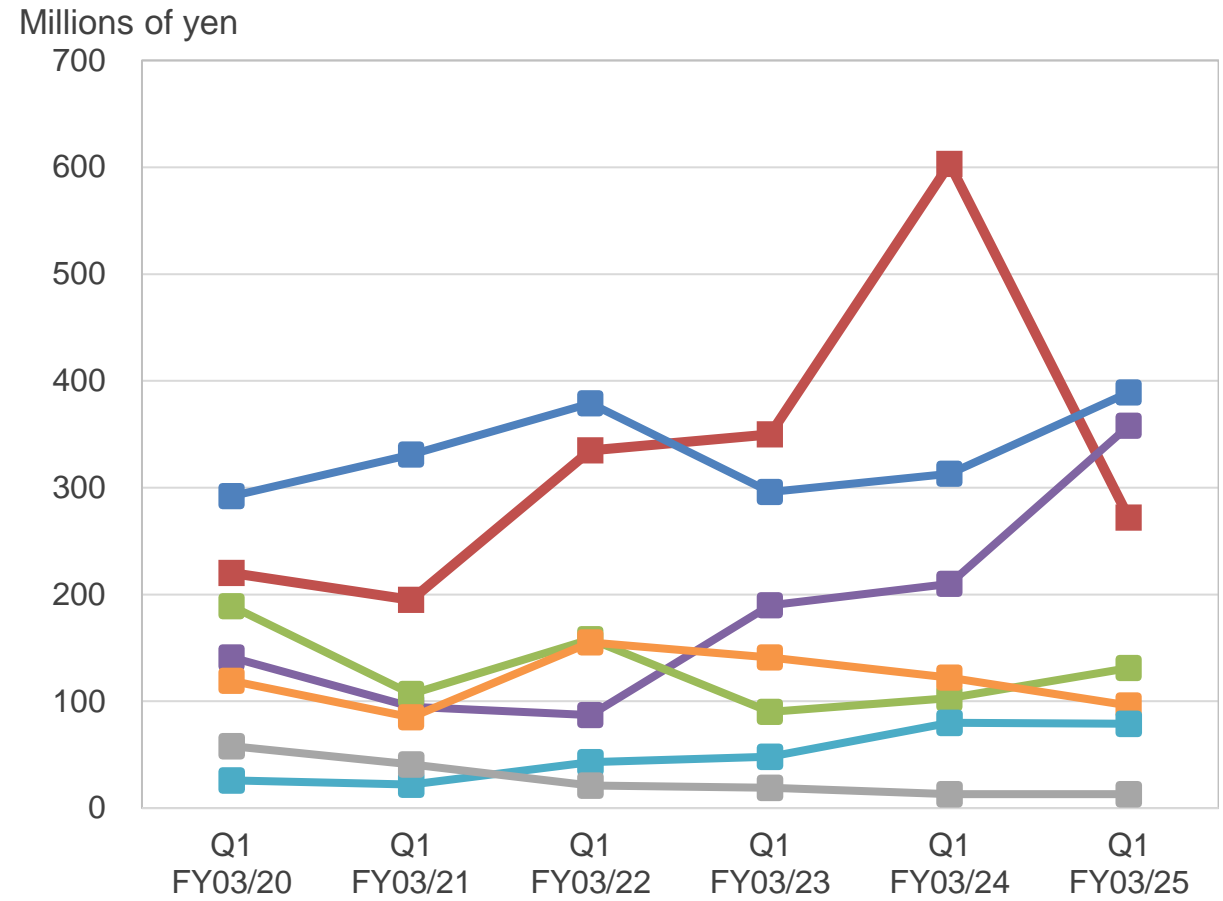
Own-machine sales by customer category



■ Domestic business:
Sales breakdown by customer category
(Q1 FY03/25)



■ Domestic business:
Sales by customer category

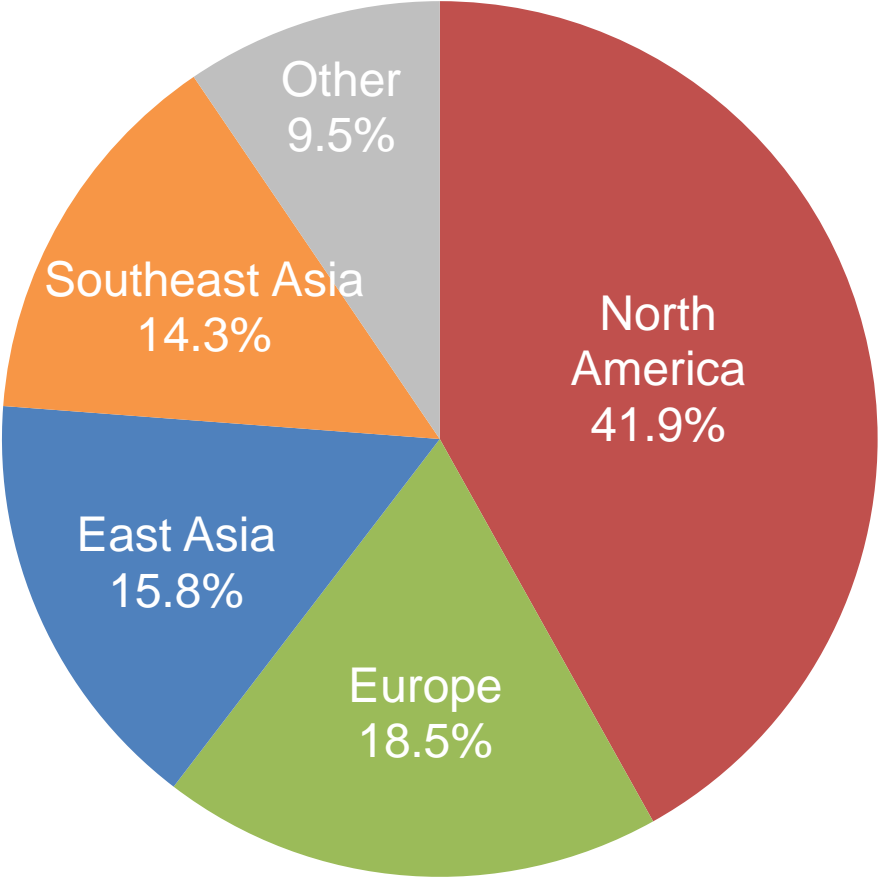


* Calculation of sales breakdown (%) by customer category is based on domestic own-machine sales.

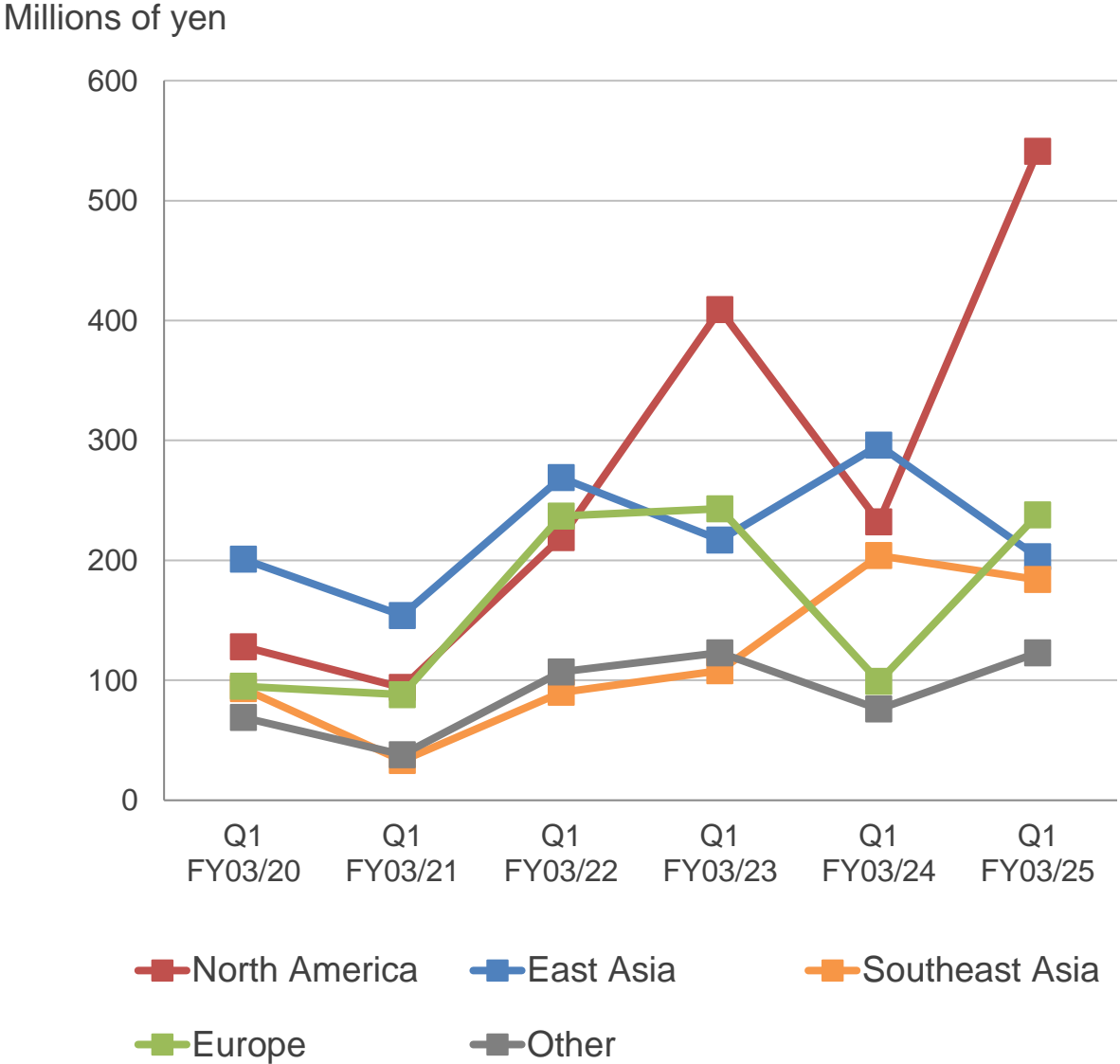
Q1 FY03/25 : Overseas business Sales by region



Overseas business:
Sales breakdown by region
(Q1 FY03/25)



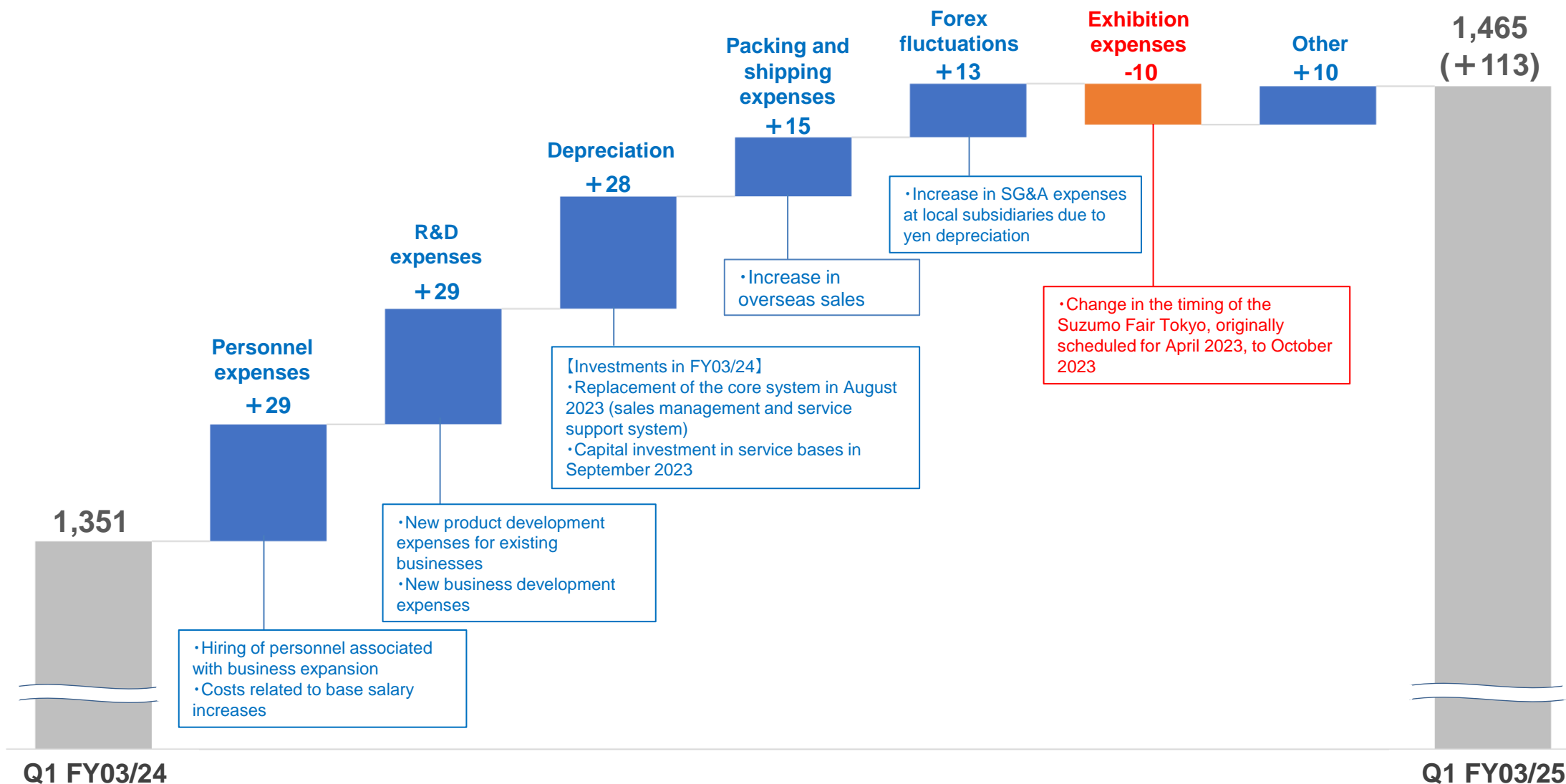
Overseas business:
Sales by region



Q1 FY03/25 : Year-on-year change in SG&A expenses

■ Increase ■ Decrease ■ Total

Millions of yen

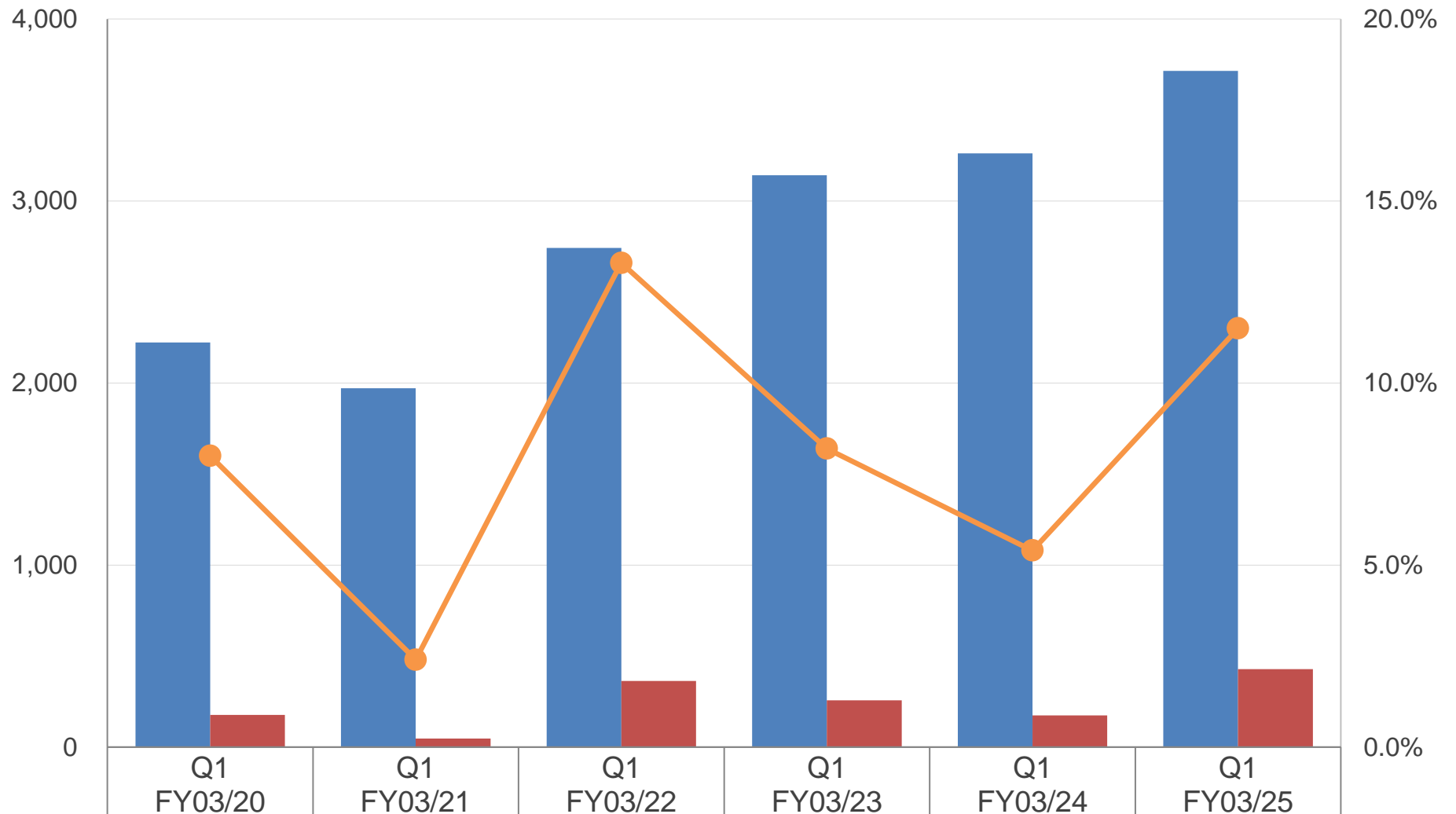


Q1 FY03/25 : Net sales and operating profit



Net sales, operating profit
(Millions of yen)

Operating profit
margin (OPM)



Net sales	2,223	1,972	2,743	3,141	3,262	3,715
Operating profit	177	48	363	257	175	428
OPM	8.0%	2.4%	13.3%	8.2%	5.4%	11.5%

Millions of yen

	As of March 31, 2024		As of June 30, 2024		YoY	
	Amount	% of total	Amount	% of total	YoY change	YoY change (%)
Current assets	10,692	58.7%	11,203	60.0%	+510	+4.8%
Cash and deposits	6,017	33.1%	6,009	32.2%	-7	-0.1%
Trade receivables	1,853	10.2%	1,996	10.7%	+142	+7.7%
Inventories	2,562	14.1%	2,821	15.1%	+258	+10.1%
Other	258	1.4%	375	2.0%	+116	+45.1%
Non-current assets	7,509	41.3%	7,477	40.0%	-31	-0.4%
Property, plant and equipment	5,984	32.9%	5,942	31.8%	-41	-0.7%
Intangible assets	539	3.0%	528	2.8%	-10	-2.0%
Investments and other assets	985	5.4%	1,006	5.4%	+21	+2.2%
Total assets	18,201	100.0%	18,680	100.0%	+479	+2.6%

Q1 FY03/25 : consolidated balance sheet: Liabilities and net assets



Millions of yen

	As of March 31, 2024		As of June 30, 2024		YoY	
	Amount	% of total	Amount	% of total	YoY change	YoY change (%)
Total liabilities	3,620	19.9%	3,853	20.6%	+232	+6.4%
Current liabilities	2,006	11.0%	2,241	12.0%	+234	+11.7%
Non-current liabilities	1,614	8.9%	1,611	8.6%	-2	-0.1%
Total net assets	14,580	80.1%	14,827	79.4%	+246	+1.7%
Shareholders' equity	14,356	78.9%	14,484	77.5%	+128	+0.9%
Total accumulated other comprehensive income	189	1.0%	307	1.6%	+117	+62.2%
Non-controlling interests	34	0.2%	34	0.2%	+0	+0.4%
Total liabilities and net assets	18,201	100.0%	18,680	100.0%	+479	+2.6%



**For inquiries regarding investor relations, media appointments, etc.,
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Forward-looking statements in this document, including outlook on future performance and other projections, reflect the Company's assessment based on currently available information, and may be affected by latent risks and uncertainties. Therefore, actual results may differ significantly due to changes in various factors.